

# TRAINING & ASSESSMENT STRATEGY

**BSB61015**

**Advanced Diploma of Leadership and Management**

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## Training and Assessment Strategy

<b>Name of RTO</b>	<b>Canterbury Technical Institute Pty Ltd</b>			
<b>Training Package</b>	<b>BSB15 Business Services Training Package</b>			
<b>Code and title of qualification</b>	<b>BSB61015 Advanced Diploma of Leadership and Management</b> CRICOS Code: 091952J			
<b>Course Fee / Tuition Fee</b>	<p>\$AU <b>22,500</b> (includes tuition fees plus any additional compulsory costs)</p> <p>Please note Canterbury Technical Institute reserves the right to vary Tuition Fees and/or Material Fees without prior notice. Please contact the College prior to enrolling to confirm the current cost and fee structure and refer to the Pre-enrolment Information Pack (Brochure) for Student Refund and Cancellation Policy.</p>			
<b>Qualification Packaging rules</b>	<p><b>Total number of units = 12. There are 4 core units in this qualification, with a total of 8 elective units.</b></p> <p>Elective units guided by the core function or role of the current or intended work environment, local industry requirements, and the characteristics of the AQF level of this qualification.</p>			
<b>Units of competencies</b>				
<b>Cluster Name</b>	<b>Unit Code</b>	<b>Unit Name</b>	<b>Nominal Hours</b>	<b>Core / Elective</b>
<b>CLUSTER 1</b>				
<b>Leadership and Management 2</b>	BSBFIM601	Manage finances	80	Core
	BSBMGT605	Provide leadership across the organisation	60	Core
<b>CLUSTER 2</b>				
<b>Business Planning</b>	BSBMGT617	Develop and implement a business plan	70	Core
	BSBMGT616	Develop and implement strategic plans	60	Elective
	BSBHRM602	Manage human resources strategic planning	60	Elective
<b>CLUSTER 3</b>				
<b>Information Management 2</b>	BSBINM601	Manage knowledge and information	80	Elective
<b>CLUSTER 4</b>				
<b>Marketing</b>	BSBADV602	Develop an advertising campaign	60	Elective
	BSBMKG603	Manage the marketing process	50	Elective
<b>CLUSTER 5</b>				
<b>Innovation</b>	BSBINN601	Lead and manage organisational change	80	Core
	BSBMGT608	Manage innovation and continuous improvement	70	Elective
<b>CLUSTER 6</b>				
<b>Sustainability</b>	BSBR501	Manage risk	60	Elective
	BSBSUS501	Develop workplace policy and procedures for sustainability	50	Elective

<b>Course Description</b>	<p>This qualification reflects the role of individuals who apply specialised knowledge and skills, together with experience in leadership and management, across a range of enterprise and industry contexts.</p> <p>Individuals at this level use initiative and judgement to plan and implement a range of leadership and management functions, with accountability for personal and team outcomes within broad parameters.</p> <p>They use cognitive and communication skills to identify, analyse and synthesise information from a variety of sources and transfer their knowledge to others, and creative or conceptual skills to express ideas and perspectives or respond to complex problems.</p> <p><b>Job roles</b></p> <p>Job roles and titles vary across different industry sectors. A possible job title relevant to this qualification is:</p> <ul style="list-style-type: none"> <li>• Manger</li> </ul> <p><i>(As per BSB61015 Business Services Training Package)</i></p>
<b>Clients</b>	<p>CTI's clients for this qualification are domestic and international students who would like to develop their skills and knowledge in order to create further educational and employment opportunities.</p> <p>Entry requirements for students:</p> <ul style="list-style-type: none"> <li>• An overall IELTS band 5.5 or equivalent and above</li> <li>• 18 years and above with a High School Certificate (Year 12)</li> <li>• Students will / may have to meet the entry criteria's depending on individual qualification requirements.</li> </ul> <p><b>Qualification Pathways</b></p> <p>There are no entry requirements for this qualification. <i>(As per BSB15 Business Services Training Package)</i></p> <p><b>Pathways INTO the qualification</b></p> <p>Candidates may enter the qualification through a number of entry points including:</p> <ul style="list-style-type: none"> <li>• BSB42015 Certificate IV in Frontline Management, BSB51915 Diploma of Leadership and Management or other relevant qualification</li> <li>OR</li> <li>• with vocational experience but without formal supervision or management qualification.</li> </ul> <p><b>Pathways FROM the qualification</b></p> <p>After achieving this qualification candidates may choose to undertake BSB60315 Advanced Diploma of Business or other Advanced Diploma qualifications.</p> <p><b>Licensing, legislative, regulatory information</b></p> <p>No licensing, legislative, regulatory or certification requirements apply to this qualification at the time of endorsement.</p>
<b>Learning and assessment arrangements</b>	<p><b>Duration</b></p> <p>The training program for Advanced Diploma of Management is delivered over a 1.5 year period (78 weeks, 1800hrs) includes term breaks and is divided into 6 clusters.</p> <p>CTI students will attend class equivalent to 20 hours per week in full-time mode. (Hours stated are nominal as nationally agreed by NVCER).</p> <p><b>Please contact <a href="mailto:info@cti.qld.edu.au">info@cti.qld.edu.au</a> for a copy of timetable.</b></p>

**Organisation's Delivery plan**

All units within this qualification are combined into clusters (Refer to cluster breakdown). A logical sequence is maintained for all the clusters.

Where applicable unit assessments having similar elements / criteria's / outcomes will be combined with appropriate assessment tools (Refer to the assessment plan to review the assessment tools used in the qualification) to achieve holistic assessment requirements to complete the qualification.

The clusters are placed in a logical fashion to achieve critical aspects of assessments for progressive development of competency achieved from previous units / clusters. Units within clusters have multiple assessment tools to simulate / reflect real time workplace requirements.

The qualification combines face-to-face trainer led theory/practical classes involving small groups/ individual activities, in a simulated environment resembling the workplace setting as close as possible.

Cluster Name	Unit (s) of Competency
Leadership and Management - 2	BSBFIM601
	BSBMGT605
Business Planning	BSBMGT617
	BSBMGT616
	BSBHRM602
Information Management - 2	BSBINM601
Marketing	BSBADV602
	BSBMKG603
Innovation	BSBINN601
	BSBMGT608
Sustainability	BSBRSK501
	BSBSUS501

### **Delivery modes**

#### **Simulated workplace environment**

CTI ensures that the training delivered is to the standards of a real workplace environment. To meet this requirement CTI has implemented a variety of assessment tools that will be implemented during the course of the qualification. These assessment tools assess various different elements of a real / actual workplace however in a simulated training environment.

CTI meets the need for a real-time workplace simulation environment by:

- A dedicated computer lab to reflect a real-time work environment for all practical training components of the course.
- The CTI trainers represent the role of a real client and portray the workplace demands while working on projects. This includes role play of difficult & diverse type customers.
- Students prepare time lines, schedule milestones, communicate, prepare documentation, conduct training in accordance with the client (trainer)
- Working as a team (group work/assignments), fulfilling responsibilities and expectations of the job and workplace.
- Assignments, which include multi-tasking, different roles within assignments, using workplace policies and templates.

Also, emphasis will be made to **simulate workplace situations** in order to develop identified employability skills such as:

- communicating with business contacts to promote the goals and objectives of the business
- obtaining feedback from colleagues and clients leading, planning and supervising the performance of team members to develop team cohesion and to foster innovative work practices
- accessing and assessing information for accuracy and relevance
- developing strategies for minimising risks identifying networking opportunities and developing operational strategies to ensure the viability of the business
- instigating new or different work practices to improve productivity or service delivery allocating work to meet time and budget constraints
- developing plans and schedules prioritising tasks
- using business technology to access, organise and monitor information
- participating in professional networks and associations to obtain and maintain personal knowledge and skills
- systematically identifying learning and development needs

### Evidence-gathering techniques / Assessment tools

Evidence-gathering techniques takes place throughout the whole process and units of competency are assessed individually and within the cluster organisation.

In order to facilitate a flexible approach to both learning and assessment, the evidence gathering is both formative and summative. Formative evaluation is ongoing throughout the delivery of the learning sequence at times mutually agreed upon between the assessor and the student. The form and timing of summative assessment will be discussed with the students at the beginning of each learning sequence.

#### A. Practical Tools

- a. Demonstration
- b. Programming / Projects
- c. Diagrammatical Representation
- d. Design Algorithm
- e. Troubleshooting

#### B. Witten Tools

- a. Report Writing
- b. Case Scenario – Problem Solving
- c. Written Exam
- d. Research Documentation

#### C. Observation Tools

- a. Role Play
- b. Help Desk
- c. Presentation
- d. Discussion
- e. Oral Questioning

#### D. Online Resources

Some areas of study may have access to online resources through the Learning Management system (LMS)

**Combinations of these methods will be used for most situations (eg. observations and oral questioning)**

Cluster	Unit of competency	A	B	C	D
<b>Leadership Management 2</b>	BSBFIM601 Manage finances	✓	✓		
	BSBMGT605 Provide leadership across the organisation	✓	✓	✓	
<b>Business Planning</b>	BSBMGT617 Develop and implement a business plan	✓	✓		✓
	BSBMGT616 Develop and implement strategic plans	✓	✓		✓
	BSBHRM602 Manage human resources strategic planning	✓	✓		
<b>Information Management 2</b>	BSBINM601 Manage knowledge and information	✓	✓		
<b>Marketing</b>	Develop an advertising campaign	✓	✓		✓
	Manage the marketing process	✓	✓		✓
<b>Innovation</b>	BSBINN601 Lead and manage organisational change	✓	✓		✓
	BSBMGT608 Manage innovation and continuous improvement	✓	✓		✓
<b>Sustainability</b>	BSBR501 Manage risk	✓	✓		✓
	BSBSUS501 Develop workplace policy and procedures for sustainability	✓	✓		
Please contact <a href="mailto:info@cti.qld.edu.au">info@cti.qld.edu.au</a> for more information on Evidence gathering techniques / Assessment tools.					

	<p><b>Delivery and assessment staff</b></p> <p>All trainers/Assessors hold Certificate IV in Training and Assessment TAE40110, vocational qualifications at least up to the same level they are delivering and assessing and proven relevant industry experience.</p> <p>Staff Matrix is available for review on request.</p>	
	<p><b>Recognition of Prior Learning (RPL) / Credit Transfer (CT)</b></p> <p>Canterbury Technical Institute recognises the skills and knowledge that students may have gained through previous studies, workplace and life experience. They may be entitled to gain recognition of prior learning before or after commencing the course that may exempt them from attending one or more units.</p> <p>Students who believe they already have the skills and knowledge required to demonstrate competency can request a copy of the RPL application form. Students are provided with information regarding the evidence required for each qualification and must provide valid, sufficient, current and authentic evidence to demonstrate competency.</p> <p>RPL is based on a portfolio and interview approach, where students accept the main responsibility for identifying, gathering and submitting evidence about their achievement of the competencies.</p> <p>The RPL process may involve a practical demonstration assessment.</p> <p>Where RPL is granted to overseas students the College will notify DIBP of the change to the duration of study or ensure a full-time 20 hours per week load for the student.</p>	

	<p><b>Language Literacy and Numeracy (LLN)</b></p> <ul style="list-style-type: none"> <li>• Canterbury Technical Institute is committed to provide education opportunities to its students from non-English-speaking background (NESB).</li> <li>• Canterbury Technical Institute will use enrolment procedures aimed at ensuring that only students with the requisite LLN skills enrol in its courses as stated in its Assessing student's qualifications and English language proficiency Policy and Procedure.</li> <li>• Canterbury Technical Institute recognises the need to pay particular attention to issues related to language in its training and assessment, in order to cater to the needs of the largest section of its target market, i.e. NESB students.</li> <li>• Canterbury Technical Institute will take all reasonable measures to ensure that its staff are aware of the students' specific learning needs and make reasonable adjustments to training and assessment practices to cater for such needs.</li> <li>• Canterbury Technical Institute reserves the right to refer students whose English language proficiency is demonstrably inadequate for their course to enrol in a package course comprising an ELICOS course of sufficient duration in an approved English Language Teaching (ELT) Centre.</li> <li>• If after the commencement of a program it is identified that a student has a Language, Literacy and Numeracy (LLN) issue; our staff can discuss different ways of conducting training and assessment to assist students to access additional tutorial (generally on Fridays) with the Head Trainer.</li> </ul> <p>Students requiring any assistance or support with language, literacy or numeracy should speak confidentially with their trainers and assessor who will call on the Head Trainer and/or other assessors for assistance and guidance as required.</p>	
	<p><b>Special Needs Arrangements (Reasonable Adjustments)</b></p> <p>All students, including those with disabilities, are treated equally, with dignity and be able to enjoy the benefits of the educational experience in the same way. If there are students with special needs, the trainer/assessor takes into account the students' needs and makes appropriate adjustments to the training environment, wherever feasible and practicable and in consultation with the Principal and Head Trainer .</p>	
	<p><b>Intervention Strategies</b></p> <p>An Intervention Strategy is a plan of action that anticipates barriers and resources in relation to achieving a specific objective. Canterbury Technical Institute endeavours to anticipate students' needs and implements a range of intervention strategies. Resources and facilities provide students with options to complete each unit of competency. If the student is deemed not yet competent or if he/she does not show an understanding of the course being taught, the student may be asked to:</p> <ul style="list-style-type: none"> <li>• Discuss an intervention plan with the Head Trainer</li> <li>• Sit for a re-assessment</li> <li>• Attend a number of supervised studying hours</li> <li>• Repeat the unit</li> </ul>	



	<p><b>Transition Arrangements</b></p> <p>The Principal is fully responsible for ensuring the management of the students into the revised version of this course. This will include:</p> <ul style="list-style-type: none"> <li>• Consultation with appropriate industry personnel to ensure relevance of learning and assessment materials.</li> <li>• Revising and upgrading of existing assessment tools to the requirements of the revised qualification.</li> <li>• Creation of new identified assessment tools.</li> <li>• Revising and upgrading of existing learning materials to the requirements of the revised qualification.</li> <li>• Creation and purchasing of new learning materials.</li> <li>• Rewriting of this learning and assessment strategy to match the new qualification</li> <li>• Training and or up-skilling of existing trainers and assessors into the requirements of the new qualification</li> <li>• Updating of the trainer assessor matrix, mapping tables and other relevant documents against the new qualification.</li> </ul>	
	<p><b>Assessment validation process</b></p> <p>The processes used to validate assessment activity in this program are:</p> <p><b>1. Pre-assessment</b></p> <p>Assessment strategies are developed through consultation with industry representatives to ensure assessment methods are consistent with industry needs. Assessment tools and activities are validated by assessors from within the RTO or from another RTO that delivers the same or a similar course, or from external industry representatives. Validation before assessment focuses on:</p> <ul style="list-style-type: none"> <li>• the design of assessment activities;</li> <li>• the assessment methods that are to be used;</li> <li>• the benchmarks against which each participant is assessed.</li> </ul> <p><b>2. Post-assessment</b></p> <p>In order to ensure that assessment outcomes are reliable across a range of assessors, over a range of contexts and over time, Canterbury Technical Institute conducts post-assessment moderation and validation. The Post-assessment Moderation process focuses on:</p> <ul style="list-style-type: none"> <li>• The assessment tasks and the assessment process;</li> <li>• The evidence of participants' performance;</li> <li>• The assessment decisions made on the samples of evidence provided;</li> <li>• Reporting and record keeping.</li> </ul> <p>It includes the following activities:</p> <ul style="list-style-type: none"> <li>• Moderation and Validation meetings;</li> <li>• Moderation process;</li> <li>• Student and Trainer/Assessor's Feedback;</li> </ul> <p><b>Assessment Moderation Process</b></p> <p>The PAO with the Head Trainer/Assessor conducts Assessment moderation at regular intervals as defined in the CTI Moderation schedule by collecting samples of assessment evidence from all assessors for the same unit of competency, and compares the outcomes of the assessment process against the assessment and unit requirements.</p> <p>Feedback from students and trainers/assessor is collected to support the continuous improvement of the assessment process and assessment tools used by the RTO.</p>	

**Industry Consultation**

CTI as part of CEG has liaised with the following organization / individuals for its industry consultation for BSB15 Business Services Training Package. Documentation and or Minutes of meeting / discussion are available for review on request.

**Eric Allgood**

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**Other requirements**

- All staff (including full time, part time and casual) involved in the delivery and assessment of this qualification, have direct access to the current version of the BSB15 Business Services Training Package, including the appropriate units of competency, assessment guidelines and qualification structure through the TGA website.
- All staff (including full time, part time and casual) involved in delivering the program, have access to trainer, assessor and candidate support materials relevant to their areas of delivery and assessment.
- All assessors have access to print and electronic copies of the assessment tools used in this program. Learning resources are supplied to all students
- The RTO has access to staff and training/assessment resources to meet the requirements of students with special needs and has an assessment process that incorporates reasonable adjustment procedures. (Reasonable adjustment refers to measures or actions taken to provide a student with a disability the same educational opportunities as everyone else.)
- The RTO has reviewed the equipment and facility requirements for each unit of competency in the qualification and guarantees it has access to the plant and equipment needed to implement the program.
- Classrooms for the delivery of Theory based Units
  - Tables & Chairs, Whiteboard or Flipchart
  - Computers with Internet access
- Office Equipment for practical demonstration assessments
  - Desks or work stations with Ergonomic Chairs
  - Computers with Internet Access
- Text books and reference library